bics

Enterprise

Solutions for MVNO development

Pull ahead with a cutting-edge IoT offering

Smart tech companies constantly seek reliable MVNOs that support the latest IoT technologies. Become one with our turnkey reseller solution. As an MVNE, we enable any MVNO to start selling global IoT connectivity quickly.

Excellent global connectivity

The software embedded in the SIM applets enables your customers' devices to connect immediately anywhere.

The solution is backboned by our wholly-owned global network, regional infrastructure, and pre-negotiated commercial relationships with 700+ operators, nearly all carriers, worldwide.





No. 1 roaming provider in the world



Carrying **50%** of the world's roaming traffic



Available worldwide (2G to 5G/ NB-IoT/LTE-M)



Enabling mobility of **150+** million devices

Always adding value

With us, your offer grows by more than global IoT connectivity. Resell our additional solutions:



SIM Futureproof connectivity without physical SIMs



Connectivity Twin Real-time IoT monitoring and downtime prediction



Cloud Connect

Safe connectivity between company premises and cloud data centers



Private IPX

Secure data exchange between private networks



SMART Data Analytics

Automatic issue detection, overview of traffic flows and performance

Get new IoT customers across industries

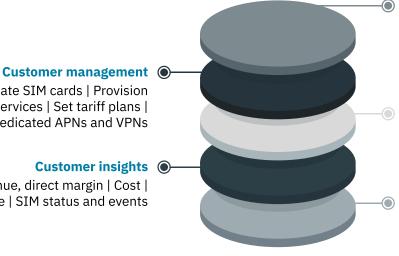
Industrial manufacturing | Wearables | Automotive | Healthcare | Smart home | Retail | Agriculture | Startups

Fully rebrandable with multiple layers to handle your customers

Allocate SIM cards | Provision services | Set tariff plans |

Revenue, direct margin | Cost | Usage | SIM status and events

Dedicated APNs and VPNs



Business model flexibility

Postpaid/ prepaid/ quota | Assign recurring or one-time bundles | Customized roaming rate zones | Real-time actions: blocking, throttling

Billing

Real-time rating and CDRs | Invoicing | Settlements | Credit management

Support

24/7 support in your language | Real-time monitoring | Troubleshooting | Customized alerts and notifications

Benefits of reselling IoT solutions



Gain a competitive <u>advantage</u>



Save time and costs



One implementation partner



Extensive experience and expertise



Direct selling across a broad range of verticals



Pay as you grow model

About BICS

€1.132B revenue 2022	500+ employees
Brussels headquarters	2,500+ customers
20 top global brands enabled	900+ connected countries

BICS is at the heart of the communications ecosystem, bridging telecommunications services and the needs of enterprises.

Enterprise-grade quality

Telco heritage

CPaaS core competency

Market strength

Outstanding reputation

Financial stability

IoT for resellers is a part of the **Enterprise Suite for MNOs.**

Explore its other solutions:



Cloud Connect



Mobile Private Networks



MESO® CPaaS